

Telephone Subscribers' Base in India for the month of July 2011

SERVICE PROVIDER COMPANY	WIREFLINE		WIRELESS		TOTAL		Wireless VLR Proportion %
	Number	Market Share %	Number	Market Share %	Number	Market Share %	
Bharti Airtel	3326748	9.73	170696526	19.89	174023274	19.50	89.86
Reliance	1252250	3.66	144786944	16.87	146039194	16.36	62.53
Vodafone		0.00	143011008	16.66	143011008	16.02	81.52
BSNL	24583994	71.93	95149376	11.08	119733370	13.41	53.04
Tata	1335309	3.91	88315047	10.29	89650356	10.04	48.74
Idea		0.00	96111475	11.20	96111475	10.77	93.31
Aircel/ Dishnet		0.00	58589349	6.83	58589349	6.56	54.54
Uninor		0.00	27388666	3.19	27388666	3.07	61.26
Sistema	42029	0.12	12258762	1.43	12300791	1.38	51.02
MTNL	3444491	10.08	5524638	0.64	8969129	1.00	36.16
Videocon		0.00	7034876	0.82	7034876	0.79	33.84
Loop Telecom		0.00	3162932	0.37	3162932	0.35	42.74
S-Tel		0.00	3501247	0.41	3501247	0.39	43.44
HFCL Infotel	194657	0.57	1413308	0.16	1607965	0.18	39.18
Etisalat/ Allianz		0.00	1424554	0.17	1424554	0.16	34.39
Total	34179478	100	858368708	100	892548186	100	70.65
TELE DENSITY							
Urban	7.14		156.59		163.73		
Rural	1.00		34.92		35.92		
Overall	2.85		71.59		74.44		

Broadband = 12.50 million

Source:

TRAI Press Release

dated 9th September, 2011

HIGHLIGHTS

- ❖ **In Wireless (GSM+CDMA) segment**, monthly growth reduced to only 66.73 lac in July'11, which is the lowest in long time. Top four performers in net Wireless Subscribers addition in July'11 are: Reliance (15.22 lac), Bharti (15.10 lac), Vodafone (14.91 lac) & BSNL (14.22 lac). Worst loser is Tata (- 26.78 lac). Videocon lost 0.95 lac.
- ❖ **Amongst BSNL Circles**, Andhra Pradesh again recorded highest Wireless Subscribers' growth of 3.5 lac in July'11 followed by Tamil Nadu (including Chennai) 1.4 lac & Kerala 1.2 lac. Karnataka, Rajasthan, UP(E) & West Bengal posted growth of around 1.1 lac each during the month. Two Circles posted negative growth in June'11 viz. Madhya Pradesh (1.21 lac) & Kolkata (19 K). **In VLR position of June'11**, Andhra Pradesh Circle tops with 67.82%, followed by Kerala 66.42%, J&K 66.35%, Maharashtra 61.32%. Kolkata TD occupies the last position with 32.14%, coming down from last month's 35.79%.
- ❖ **VLR – Visitor Location Register** shows the actual number of active Wireless telephones. In July 2011, VLR report indicated that only 70.65% (60.17 crore) of all wireless subscribers were active. Company-wise detailed status is shown in the table.
- ❖ **Urban – Rural Divide on the Basis of Tele- Density:** The gap i.e. Urban TD minus Rural TD is widening month by month as visualized from the consecutive four months' figures : April'11 = 125.16, May'11 = 126.22, June'11 = 127.53 & July = 127.81%.

Analyst: Mihir Dasgupta, Kolkata, 09.09.2011

Growth of Telephone Connections in India during 1 month from June to July 2011

Company	W I R E L I N E				W I R E L E S S				T O T A L (C o m b i n e d)				
	June'11	July'11	Growth in 1 month	Rate of Growth %	June'11	July'11	Growth in 1 month	Rate of Growth %	June'11	July'11	Growth in 1 month	Rate of Growth %	%-ge w.r.t. Total Growth
Bharti Airtel	3321736	3326748	5012	0.15	169186247	170696526	1510279	0.89	172507983	174023274	1515291	0.88	23.10
Reliance	1243259	1252250	8991	0.72	143265158	144786944	1521786	1.06	144508417	146039194	1530777	1.06	23.34
Vodafone			0		141519840	143011008	1491168	1.05	141519840	143011008	1491168	1.05	22.73
BSNL	24724807	24583994	-140813	-0.57	93727825	95149376	1421551	1.52	118452632	119733370	1280738	1.08	19.52
Tata	1325250	1335309	10059	0.76	90992684	88315047	-2677637	-2.94	92317934	89650356	-2667578	-2.89	-40.67
Idea			0		95108818	96111475	1002657	1.05	95108818	96111475	1002657	1.05	15.28
Aircel/ Dishnet			0		57980752	58589349	608597	1.05	57980752	58589349	608597	1.05	9.28
Uninor			0		26330211	27388666	1058455	4.02	26330211	27388666	1058455	4.02	16.14
Sistema	40836	42029	1193	2.92	11725080	12258762	533682	4.55	11765916	12300791	534875	4.55	8.15
MTNL	3443376	3444491	1115	0.03	5499060	5524638	25578	0.47	8942436	8969129	26693	0.30	0.41
Videocon			0		7129886	7034876	-95010	-1.33	7129886	7034876	-95010	-1.33	-1.45
Loop Telecom			0		3150308	3162932	12624	0.40	3150308	3162932	12624	0.40	0.19
S-Tel			0		3317414	3501247	183833	5.54	3317414	3501247	183833	5.54	2.80
HFCL Infotel	193500	194657	1157		1403850	1413308	9458	0.67	1597350	1607965	10615	0.66	0.16
Etisalat/ Allianz			0		1358535	1424554	66019	4.86	1358535	1424554	66019	4.86	1.01
Total	34292764	34179478	-113286	-0.33	851695668	858368708	6673040	0.78	885988432	892548186	6559754	0.74	100.00
Tele Density:	2.86	2.85	-0.01	-0.35	71.11	71.59	0.48	0.68	73.97	74.44	0.47	0.64	

Source: TRAI

Analyst: Mihir Dasgupta, Kolkata, 09.09.2011

Growth of Telephone Connections in India during 4 months from March to July 2011

COMPANY	W I R E L I N E				W I R E L E S S				T O T A L (C o m b i n e d)				
	Mar'11	July'11	Growth in 4 months	Rate of Growth	Mar'11	July'11	Growth in 4 months	Rate of Growth	Mar'11	July'11	Growth in 4 months	Rate of Growth	%-ge w.r.t. Total Growth
Bharti Airtel	3295919	3326748	30829	0.94	162203480	170696526	8493046	5.24	165499399	174023274	8523875	5.15	18.44
Reliance	1234191	1252250	18059	1.46	135718541	144786944	9068403	6.68	136952732	146039194	9086462	6.63	19.66
Vodafone			0		134569706	143011008	8441302	6.27	134569706	143011008	8441302	6.27	18.26
BSNL	25224905	24583994	-640911	-2.54	91834126	95149376	3315250	3.61	117059031	119733370	2674339	2.28	5.78
Tata	1282437	1335309	52872	4.12	89138713	88315047	-823666	-0.92	90421150	89650356	-770794	-0.85	-1.67
Idea			0		89503318	96111475	6608157	7.38	89503318	96111475	6608157	7.38	14.29
Aircel/ Dishnet			0		54843290	58589349	3746059	6.83	54843290	58589349	3746059	6.83	8.10
Uninor			0		22792141	27388666	4596525	20.17	22792141	27388666	4596525	20.17	9.94
Sistema	38440	42029	3589	9.34	10056934	12258762	2201828	21.89	10095374	12300791	2205417	21.85	4.77
MTNL	3463969	3444491	-19478	-0.56	5473081	5524638	51557	0.94	8937050	8969129	32079	0.36	0.07
Videocon			0		7105960	7034876	-71084	-1.00	7105960	7034876	-71084	-1.00	-0.15
Loop Telecom			0		3094204	3162932	68728	2.22	3094204	3162932	68728	2.22	0.15
S-Tel			0		2820891	3501247	680356	24.12	2820891	3501247	680356	24.12	1.47
HFCL Infotel	189900	194657	4757		1466637	1413308	-53329	-3.64	1656537	1607965	-48572	-2.93	-0.11
Etisalat/ Allianz			0		968079	1424554	456475	47.15	968079	1424554	456475	47.15	0.99
Total	34729761	34179478	-550283	-1.58	811589101	858368708	46779607	5.76	846318862	892548186	46229324	5.46	100.00
Tele Density:	2.91	2.85	-0.06	-2.06	67.98	71.59	3.61	5.31	70.89	74.44	3.55	5.01	

Source: TRAI

Analyst: Mihir Dasgupta, Kolkata, 09.09.2011