

Telephone Subscribers' Base in India for the month of December 2011

SERVICE PROVIDER COMPANY	WIREFLINE		WIRELESS		TOTAL		Wireless VLR Proportion %
	Number	Market Share %	Number	Market Share %	Number	Market Share %	
Bharti Airtel	3317295	10.15	175652816	19.65	178970111	19.32	90.02
Reliance	1265831	3.87	150078928	16.79	151344759	16.33	64.61
Vodafone		0.00	147746756	16.53	147746756	15.95	84.92
BSNL	23003774	70.38	96761805	10.83	119765579	12.93	52.94
Tata	1398102	4.28	83492826	9.34	84890928	9.16	54.74
Idea		0.00	106380111	11.90	106380111	11.48	92.98
Aircel/ Dishnet		0.00	61644411	6.90	61644411	6.65	54.90
Uninor		0.00	36306865	4.06	36306865	3.92	59.40
Sistema	47699	0.15	15006528	1.68	15054227	1.62	47.91
MTNL	3453766	10.57	5681165	0.64	9134931	0.99	35.24
Videocon		0.00	5442883	0.61	5442883	0.59	44.89
Loop Telecom		0.00	3236381	0.36	3236381	0.35	40.04
S-Tel		0.00	3549381	0.40	3549381	0.38	29.97
HFCL Infotel	198744	0.61	1192592	0.13	1391336	0.15	45.56
Etisalat/ Allianz		0.00	1670086	0.19	1670086	0.18	25.45
Total	32685211	100	893843534	100	926528745	100	72.36
TELE DENSITY							
Urban	6.85		161.01		167.86		
Rural	0.92		36.56		37.48		
Overall	2.71		74.15		76.86		

Broadband = 13.30 million

Source:

TRAI Press Release

dated 30th January, 2012

HIGHLIGHTS

- ❖ **In Wireless (GSM+CDMA) segment**, monthly growth improved to 94.7 lac in December'11 compared to November'11. Top two performers in net Wireless Subscribers addition in Dec.'11 are: Idea (23.9 lac) & Uninor (21.2 lac). Videocon & S-Tel registered negative growth. BSNL added 7.5 lac.
- ❖ **Amongst BSNL Circles, Bihar** has given a pleasant surprise by recording highest Wireless Subscribers' growth of **4.5 lac** in Dec.'11 followed by Kerala (1 lac), Karnataka (84K), Maharashtra (73K) & Orissa (72K). Five Circles posted negative growth in Dec.'11 viz. AP (2 lac), WB (45K), Haryana (5K), Gujarat (2K) & HP (1K). **In VLR position of Dec.'11**, Andhra Pradesh Circle tops with 70.43%, followed by Maharashtra - 67.23%, J&K- 66.75%, Kerala- 65.83% & NE- 60.38%. Kolkata TD continues to occupy the last position with 34.05%.
- ❖ **VLR – Visitor Location Register** shows the actual number of active Wireless telephones. In December 2011, VLR report indicated that only 72.36% (64.68 crore) of all wireless subscribers were active. Company-wise detailed status is shown in the table.
- ❖ **Urban – Rural Divide on the Basis of Tele- Density:** After a brief respite in Nov'11, the gap i.e. Urban TD minus Rural TD, has again widened in Dec'11. Figures for consecutive nine months are: April'11= 125.2, May'11= 126.2, June'11= 127.5, July= 127.8%, Aug'11= 128.7%, Sep'11=129.6%, Oct'11=130.2%, Nov'11=129.9% & Dec'11=130.4%.

Analyst: Mihir Dasgupta, Kolkata, 31.01.2012

Growth of Telephone Connections in India during 1 month from November to December 2011

Company	W I R E L I N E				W I R E L E S S				T O T A L (C o m b i n e d)				
	Nov'11	Dec'11	Growth in 1 month	Rate of Growth %	Nov'11	Dec'11	Growth in 1 month	Rate of Growth %	Nov'11	Dec'11	Growth in 1 month	Rate of Growth %	%-ge w.r.t. Total Growth
Bharti	3314165	3317295	3130	0.09	174692673	175652816	960143	0.55	178006838	178970111	963273	0.54	10.47
Reliance	1262297	1265831	3534	0.28	149130185	150078928	948743	0.64	150392482	151344759	952277	0.63	10.35
Vodafone			0		146841278	147746756	905478	0.62	146841278	147746756	905478	0.62	9.85
BSNL	23308483	23003774	-304709	-1.31	96011338	96761805	750467	0.78	119319821	119765579	445758	0.37	4.85
Tata	1382592	1398102	15510	1.12	83390360	83492826	102466	0.12	84772952	84890928	117976	0.14	1.28
Idea			0		103992365	106380111	2387746	2.30	103992365	106380111	2387746	2.30	25.96
Aircel			0		60958611	61644411	685800	1.13	60958611	61644411	685800	1.13	7.46
Uninor			0		34181955	36306865	2124910	6.22	34181955	36306865	2124910	6.22	23.11
Sistema	46762	47699	937	2.00	14494591	15006528	511937	3.53	14541353	15054227	512874	3.53	5.58
MTNL	3449038	3453766	4728	0.14	5647022	5681165	34143	0.60	9096060	9134931	38871	0.43	0.42
Videocon			0		5480217	5442883	-37334	-0.68	5480217	5442883	-37334	-0.68	-0.41
Loop			0		3223924	3236381	12457	0.39	3223924	3236381	12457	0.39	0.14
S-Tel			0		3563152	3549381	-13771	-0.39	3563152	3549381	-13771	-0.39	-0.15
HFCL	197419	198744	1325		1152801	1192592	39791	3.45	1350220	1391336	41116	3.05	0.45
Etisalat			0		1610824	1670086	59262	3.68	1610824	1670086	59262	3.68	0.64
Total	32960756	32685211	-275545	-0.84	884371296	893843534	9472238	1.07	917332052	926528745	9196693	1.00	100.00
Tele Density:	2.74	2.71	-0.03	-1.09	73.44	74.15	0.71	0.97	76.18	76.86	0.68	0.89	

Source: TRAI

Analyst: Mihir Dasgupta, Kolkata, 31.01.2012

Growth of Telephone Connections in India during 9 months from March to December 2011

COMPANY	W I R E L I N E				W I R E L E S S				T O T A L (C o m b i n e d)				
	Mar'11	Dec'11	Growth in 9 months	Rate of Growth	Mar'11	Dec'11	Growth in 9 months	Rate of Growth	Mar'11	Dec'11	Growth in 9 months	Rate of Growth	%-ge w.r.t. Total Growth
Bharti	3295919	3317295	21376	0.65	162203480	175652816	13449336	8.29	165499399	178970111	13470712	8.14	16.79
Reliance	1234191	1265831	31640	2.56	135718541	150078928	14360387	10.58	136952732	151344759	14392027	10.51	17.94
Vodafone			0		134569706	147746756	13177050	9.79	134569706	147746756	13177050	9.79	16.43
BSNL	25224905	23003774	-2221131	-8.81	91834126	96761805	4927679	5.37	117059031	119765579	2706548	2.31	3.37
Tata	1282437	1398102	115665	9.02	89138713	83492826	-5645887	-6.33	90421150	84890928	-5530222	-6.12	-6.89
Idea			0		89503318	106380111	16876793	18.86	89503318	106380111	16876793	18.86	21.04
Aircel			0		54843290	61644411	6801121	12.40	54843290	61644411	6801121	12.40	8.48
Uninor			0		22792141	36306865	13514724	59.30	22792141	36306865	13514724	59.30	16.85
Sistema	38440	47699	9259	24.09	10056934	15006528	4949594	49.22	10095374	15054227	4958853	49.12	6.18
MTNL	3463969	3453766	-10203	-0.29	5473081	5681165	208084	3.80	8937050	9134931	197881	2.21	0.25
Videocon			0		7105960	5442883	-1663077	-23.40	7105960	5442883	-1663077	-23.40	-2.07
Loop			0		3094204	3236381	142177	4.59	3094204	3236381	142177	4.59	0.18
S-Tel			0		2820891	3549381	728490	25.82	2820891	3549381	728490	25.82	0.91
HFCL	189900	198744	8844		1466637	1192592	-274045	-18.69	1656537	1391336	-265201	-16.01	-0.33
Etisalat			0		968079	1670086	702007	72.52	968079	1670086	702007	72.52	0.88
Total	34729761	32685211	-2044550	-5.89	811589101	893843534	82254433	10.13	846318862	926528745	80209883	9.48	100.00
Tele Density:	2.91	2.71	-0.2	-6.87	67.98	74.15	6.17	9.08	70.89	76.86	5.97	8.42	

Source: TRAI

Analyst: Mihir Dasgupta, Kolkata, 31.01.2012